Appendices Continued - that have been saved for printing separately (provided electronically)

- T. Capacity and Occupancy for Creative Placemaking Destinations and Sites across Riverhead
- U. Restaurant Inventory
- Y. Portable Sanitary Facilities

Z.

Appendices continued

V. Agritourism

Appendix V. Agritourism in November 2015

As far as local Agritourism, it encompasses a broad array of functions as an economic development tool.

In direct to consumer sales of farm produce and other food products via farmstands, it is well documented that Riverhead is taking advantage of that revenue source. Wine tastings are another area that is well developed. However, from the data gathered by reviewing websites listed in Appendix W. it is apparent that Farm stays are not offered or being promoted in Riverhead or across the North Fork in General.

An exhaustive search was done including data below shows the breadth of the information available on the popular activities.

Data from the *State of the Suffolk County Agriculture Industry 2013*, provided with a summary: by Augie Ruckdeschel, East End Projects Coordinator and Economic Development Specialist in Agriculture & Marine, one of the contributors to the report. Pages of website links and suggestions of sources of furthers information at the end of this section can be used to construct an 'Agritourism' database to add to the creative placemaking and unified marketing website building activities (Pages: Helpful organizations and links & Farmers Markets, etc.)

Census Wrap-up:

With \$240 million in sales, Suffolk is now only the third highest ranking County in the state of New York in terms of the total market value for agricultural goods produced. However, in the latest Census, the number of farms in Suffolk actually climbed from 585 to 604 and the amount of land under cultivation increased from 34,404 acres to nearly 36,000. Over 10,000 of these acres have been protected in the Suffolk County Purchase of Development Rights Program and approximately another 8,000 acres are protected through Town-based farmland preservation programs.

Suffolk County is the top region in New York State for the sale of nursery, greenhouse,

floriculture and sod products and Suffolk County accounted for half of all statewide sales in these products. Suffolk County is also the state's largest producer of pumpkins, tomatoes, and cauliflower, and the third largest producer of grapes, peaches and strawberries.

Compared to the rest of New York, Long Island farms are efficient with their limited acreage – they produce sales of \$6,666 per acre, more than nine times the NY state average of \$729 per acre. One of the reasons Suffolk County farms can make so much money on their limited acreage is because Suffolk County has successfully tapped into agritourism activities to supplement their normal agricultural production.

Suffolk County agritourism can take many forms. Agritourism is an expression of the consumers' willingness to pay extra money for the "experience" associated with otherwise normal agricultural production. On Suffolk County farms, we see the following examples of agritourism:

- · "Pick-your-own" pumpkins, strawberries, raspberries, blueberries, apples, peaches, plums, etc.
- · Crop mazes (corn mazes primarily)
- Petting Zoos & Animal Exhibits (goats, cattle, pigs, buffalo, chickens, ducks, etc.)
- Educational classes and tours greenhouse tours, vineyard tours, winemaking classes, beer-making, jam making and preservation, cooking, school class tours, etc.
- · Tasting rooms vineyards, hard cideries, spirits and microbreweries
- · Farmers markets
- · Catered events such as weddings, kids birthday parties
- Historical museums (Hallockville, Ron Bush Historical museum, Sidor Potato Farm Museum ESD Funded)
- · Value-added sales including potato chips, fresh baked pies, roasted corn, goat cheese
- · Farmstays and Bed & Breakfast
- · Harvest Festivals

Other activities offered at many Suffolk County farms, but less "agriculture-centered," include:

- · Haunted Houses
- · Playgrounds, bouncing houses
- · Live music

Agritourism in Suffolk County is exploding and is a true growth sector within the industry. Statistics were first collected by the US Census of Agriculture in 2002 when only ten Suffolk County farms conducted agricultural tourism and produced only \$18,000 in revenue. By 2007, 32 farms conducted agritourism activities and generated \$798,000 in revenues. In the latest Census, 91 farms reported agritourism as a revenue generator and sales increased to \$4,247,000. That's a 432% increase in five years (and during a recession no less). The 52 tasting rooms in Suffolk County Wine Country generate over 1.2 million annual visitors alone. A recent survey of 143 Suffolk County farmers found that 91 of those farmers surveyed (64% of respondents) engaged in some form of agritourism activity.

Related Documentation from the US Census

2012 Census data for number of Farms and revenues from Agritourism, as per the census

definition:

Agri-tourism and recreational services. This income includes income from recreational services such as hunting, fishing, farm or wine tours, hay rides, etc.

are shown by County. The smallest quantifiable subset of data is the $1^{\rm st}$ Congressional District. Summary:



New York 1st District



	2012	
Number of Farm Operators	889	
Number of Farms	499	
Land in Farms	27,475 acres	
Average Size of Farm	55 acres	
Irrigated Land	8,672 acres	
Market Value of Products Sold	\$196,009,000	
Average Per Farm	\$392,803	
Gross Income, Farm Related Sources	\$10,664,000	
Government Payments	\$605,000	
Average Per Farm Receiving Payments	\$15,508	

Suffolk County, Census 2012, number of farms 604.

Table 1. County Summary Highlights: 2012 (continued) [For meaning of abbreviations and symbols, see introductory text.]

	[For meaning of abbreviations and symbols, see introdu	uctory text.]								
Land in forms and form 19,866 19,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,200 10,2	Item		Schenectady	Schoharie	Schuyler	Seneca	Steuben	Suffolk	Sullivan	Tioga
Average yets of farm 166 956 177 227 243 60 166 251	Farms				393		1,667			536
Medical size of farm	Average size of farm				69,222 178		405,727			
Average per farm	Median size of farm		65	124					80	
Average per farm	Estimated market value of land and buildings:									
Estimated market value of all machinory and engagement	Average per farm		406,037	421,388	503,156	656,699	446,421	696,703	617,896	396,076
## ## ## ## ## ## ## ## ## ## ## ## ##	Average per acre	dollars	3,454	2,279	2,857	2,945	1,834	11,097	3,083	1,968
Average per farm		*****	40.040							
Firms by size: 15 to 8 arms 16 to 9 22	equipment Average per farm	\$1,000 dollars	13,042 77,169	46,143 86,734	36,542 92,983	98,591 168,821	176,513		23,947 74,601	44,959 83,879
1 to 1 gardenses			,		52,500		100,000		7.4001	
10 to 40 arcses	1 to 9 acres		18	26		48	57	212	27	
160 to 60 serves								213		93
200 bill surges			28				725 430	134	102 72	219 147
Total cropland	500 to 999 acres		6	29	11	31	118	4	15	34
### Part State Groupers ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ###	1,000 acres or more		-		l .		1		-	
### Part State Groupers ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ### ###	Total cropland						1,457		234	449
imigated land	Harvested cropland		9,083		38,031	98,029 488	221,713 1,285		22,794	50,688 409
Market value of agricultural products soid (see toxt)		acres	7,408	49,006	33,694	92,456	196,669	19,805	19,495	41,176
Marker unker of agricultural products sold (see text) \$1,000 \$4,819 74,264 115,161 20,0640 112,301 307,648 86,559 66,559 66,559 66,559 67,000 67,000 67,000 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,559 68,5	Irrigated land	farms	26	49	32	62	88	347	25	
Average per farm		acres	140	650	157	379	1,223	11,820	86	672
Average per farm	Market value of agricultural products sold (see text)	\$1.000	4,161	39.500	44,472	118.926	187,206	239.818	27,100	36.748
Exercises Section Company Co	Average per farm	dollars	24,619	74,248	113,161	203,640	112,301	397,049	84,424	68,559
Livestock, poully, and heir products \$1,000 1,216 24,112 31,511 66,420 106,560 35,314 23,045 25,423	Croos, including nursery and greenhouse crops	\$1,000	2.943	15.388	12.962	52.506	81.300	204.504	4.055	11.324
Less than \$2,5000	Livestock, poultry, and their products	\$1,000	1,218	24,112	31,511	66,420		35,314	23,045	25,423
Less than \$2,5000	Farms by value of sales:									
\$5.000 to \$9.999	Less than \$2,500			130		107				
\$10,000 is \$24,999	\$5,000 to \$4,999 \$5,000 to \$9,999									72
\$50,000 to \$99,999			31	104	49	59	233		58	75
\$100,000 or more 9	\$25,000 to \$49,999		12	38	44	41	108	49	25	33
Total income from farm-reliated sources, gross before taxes and expenses (see text) farms	\$100,000 or more		9	74	69	230	273	193	42	78
Total income from farm-reliabed sources, gross before taxes and expenses (see text) farms	Government navments	farms	12	165	63	169	497	43	58	198
groos before taxes and expenses (see text)		\$1,000		1,105	375	1,017	3,112	790	274	
S1,000	Total income from farm-related sources, gross before taxes and expenses (see text)	farms	45	210	140	281	651	241	107	159
Average per farm			(D)		2,969	4,716	6,848	12,994	2,543	1,520
Average per farm	Total farm production expenses	\$1,000	4.758	35.942	35.420	89.254	145.085	224.592	27.246	29.596
Simple S	Average per farm	dollars	28,152	67,560	90,128	152,831	87,034		84,878	55,216
Average per farm	Net cash farm income of operation (see text)		169							536
Principal operator by primary occupation: Farming	Average per form	\$1,000	-361 -2 139	8,877	12,397	35,405	52,081	29,011	2,671	9,784
Farming		Johns	-2,100	10,000	01,044	00,025	51,242	40,031	0,522	10,254
Description	Principal operator by primary occupation: Farming	number	78	330	198	405	857	418	191	290
Any	Other		91							
Any	Principal operator by days worked off farm:									
Livestock and poulity: Cattle and calves inventory Beef cows Inumber Beef cows Beef cows Inumber Beef cows Beef cows Beef cows Inumber Beef cows Beef cows Beef cows Beef cows Inumber Beef cows Beef cows Beef cows Beef cows Inumber Beef cows Beef co	Any									
Cattle and calves inventory	200 days or more	number	63	167	156	135	643	184	113	194
Beef cows	Livestock and poultry:									
Beef cows	Gattle and calves inventory		761		14.886	26.076			4.780	14.902
Milk cows	Beef cows	farms	12	146	72	84	492	4	64	153
Cattle and calves sold	Milk cows		181	1,754	1,116	1,435	255	(0)		1,684
Hogs and pigs inventory	Cattle and caluse cold	number	292	5,285	6,573	8,568	20,776	(D)		6,454
Hogs and pigs inventory		number	213	4,570	3,350	21,037	25,056	48	2,628	4,418
Hogs and pigs sold	Hogs and pigs inventory	farms	3	41	21			10	19	
Sheep and lambs inventory	Hogs and pigs sold	farms	3	40	19	23	78	6	19	34
Layers inventory (see text)		number	30	1,332	2,415	105,751	21,729	(D)	247	1,162
Layers inventory (see lext)		number	187	1,479	4,329	9,882	4,743	176	485	671
Selected crops harvested: Com for grain farms Size	Layers inventory (see text)			111	73		272	71		
Selected crops harvested:	Broilers and other meat-type chickens sold	farms	1	27	10	21	31	6	18	16
Com for grain		number	(D)	10,163	2,565	64,625	1,546	503,110	(D)	2,514
Service Serv	Selected crops harvested:		_						_	
Com for silage or greenchop farms 4 66 50 147 223 6 25 71	Com for grain		(D)			27.441			214	
A B A B B B B B B B	6 t "	bushels	(D)	830,383	666,998	3,650,744	3,713,359	193,907	(D)	517,834
1,757 64,088 83,105 113,196 316,867 2,857 16,114 70,955	Corn for stage or greenchop		116			7,115	223 19,500	6 241	1.073	
acres (D) (D) 762 4,358 1,836 94 - (D)		tons	1,757	64,088	83,105	113,196	316,867	2,857	16,114	70,955
Winter wheat for grain farms 1 1 6 58 35 5 - 1	vvneat for grain, all		(D)	(D)		4.358	1.836			(P)
8cres (D) (D) 762 (D) (D) - (D) 5ushels (D) (D) (D) 44,764 265,715 (D) (D) - (D) 5ushels (D) (D) 44,764 265,715 (D) (D) (D)	Winter the state of the sector	bushels	(D)	(D)	44,764	267,531	107,567	4,980	-	(D)
Spring wheat for grain farme 1 1 1 1	vvinter wheat for grain		(D)	(D)				(D)		(D)
Spring wheat for grain stress	Design wheel for only	bushels	(D)	(D)		265,715	(D)	(D)	-	(D)
bushels 1,816 (D) (D) - (D)	oping wheat for grain						(D)	(0)		(D)
		bushels	-	-	-	1,816	(D)	(0)	-	(D)

See Census data below for Agritourism revenues from 2007 & 2012. There is a <u>substantial rise</u> in # farms participating and revenue generation in Suffolk..

Table 6. Income From Farm-Related Sources: 2012 and 2007 (continued)

Item	Schenectady	Schoharie	Schuyler	Seneca	Steuben	Suffolk	Sullivan	Tioga
Total income from farm-related sources, gross before taxes and expenses (see text)	45	210	140	281	651	241	107	159
	31	200	146	223	533	117	98	179
	(D)	4,214	2,969	4,716	6,848	12,994	2,543	1,520
	(D)	1,960	1,747	3,724	4,951	3,902	916	1,757
	(D)	20,065	21,210	16,782	10,519	53,919	23,786	9,557
	(D)	9,800	11,966	16,698	9,289	33,354	9,346	9,816
Customwork and other agricultural servicesfarms, 2012 2007 \$1,000, 2012 2007	10 4 16 (D)	49 36 616 179	26 36 (D) 316	72 65 1,128 1,418	106 95 1,319 820	22 22 191 538	8 14 (D) (D)	19 31 334 125
Gross cash rent or share payments (see text)farms, 2012 2007 \$1,000, 2012 2007	12 (D)	66 30 158 217	39 29 141 53	95 71 428 501	212 122 622 275	35 18 292 200	23 20 65 76	47 26 120 48
Sales of forest products, excluding Christmas	16	40	21	33	144	15	33	43
trees, short rotation woody crops, and maple products 2007	4	51	24	30	109	5	17	46
\$1,000, 2012	30	302	(D)	110	992	42	240	312
2007	13	382	651	448	578	(D)	75	680
Agri-tourism and recreational servicesfarms, 2012	1	4	15	23	41	91	15	13
2007	2	12	10	10	24	32	9	9
\$1,000, 2012	(D)	4	1,104	2,117	149	4,247	300	190
2007	(D)	69	21	18	188	798	170	86
Patronage dividends and refunds from cooperatives farms, 2012 2007 \$1,000, 2012 2007	6	62	35	70	198	40	22	25
	6	68	36	46	147	26	12	32
	9	135	(D)	150	765	198	83	50
	3	142	111	58	261	89	10	56
Crop and livestock insurance paymentsfarms, 2012 2007 \$1,000, 2012 2007	3 (D)	6 3 158 32	12 4 156 38	10 13 247 160	24 14 363 55	5 1 21 (D)	4 1 1,393 (D)	2 (D)
Amount from state and local government agricultural program payments	1 3 (D) (D) (D) (D)	5 59 98 368 19,533 6,230	3 33 5 130 1,771 3,937	9 39 50 267 5,512 6,841	17 166 189 899 11,116 5,417	5 10 43 (D) 8,597	1 16 (D) 108 (D) 6,745	13 74 98 450 7,512 6,081
Other farm-related income sources (see text)farms, 2012 2007 \$1,000, 2007	9	42	26	84	132	80	30	42
	14	61	45	54	112	34	36	42
	56	2,742	(D)	485	2,448	7,962	405	416
	326	571	425	853	1,875	2,252	425	(D)

--continued

Helpful Organizations and Links

- Amagansett Food Institute AFI 's mission is to support, promote, and advocate for the farmers, vintners, fishermen, and other food producers and providers on the East End of Long Island.
- Cornell Cooperative Extension of Suffolk County the local website for the pre-eminent source of on-the-ground agricultural and fisheries assistance.
- East End Tourism Alliance responsible for the promotion of the East End region as a travel destination for visitors, meetings, weddings, seasonal vacations, day trips and overnight stays.
- Farm Credit East a specialized lending and financial services agency servicing northeast agricultural and commercial fishing businesses.
- Local Harvest This website allows you to search for organic farms, CSAs, farmers' markets, restaurants, grocery stores and meat processors by geography.
- Long Island Cauliflower Association Long Island's last remaining full-service farm supply company. The Long Island
 Cauliflower Association serves vegetable growers, sod growers, wine grape growers, nurserymen, landscapers, greenhouse
 growers, municipalities, school districts, and homeowners.
- Long Island Community Gardens a one-stop resource to help Long Islanders start, fund, and maintain community
 gardens. Created in partnership with the Stony Brook University Family Medicine's Community Roots Project, Sustainable
 Long Island and the Suffolk County Food Policy Council.
- Long Island Convention & Visitor's Bureau The official tourism promotion agency responsible for promoting the Long
 Island region as a destination for tourism, meetings, conventions and sporting events.
- Long Island Farm Bureau non-profit organization dedicated to advancing the interests of Long Island-based farmers and fishermen
- Long Island Wine Council Industry association dedicated to promoting the efforts of Long Island grape growers and wine producers.
- National Agricultural Statistics Service The USDA's National Agricultural Statistics Service (NASS) conducts hundreds of surveys every year and prepares reports covering virtually every aspect of U.S. agriculture. NASS is committed to providing timely, accurate, and useful statistics in service to U.S. agriculture.
- New York Department of Agriculture & Markets promotes the economic viability of agriculture, fosters agricultural environmental stewardship, and safeguards food quality in the state of New York.
- . New York Farm Bureau non-profit organization dedicated to advancing the interests of New York state farmers.
- New York Farmland Trust the local division of the American Farmland Trust, the New York Farmland Trust is a non-profit
 devoted to preserving agriculture as an important environmentally sustainable industry that advances overall food quality
 and protects New York's cultural heritage.
- NY FarmLink a non-profit organization that offers financial consulting services to new and existing farmers. This
 organization also helps new or expanding farmers locate new agricultural properties.
- NY FarmNet provides farm families with a network of contacts and support services to help them develop skills for dealing with life challenges and transitions - through personalized education, confidential consulting, and referral. This network covers every aspect of high-pressure decision making from partnerships and transfers to stress management, family communication, domestic concerns, and disaster response.
- NY Farm Services Agency The FSA has a variety of low interest loans and crop insurance programs that may be suited to
 your farming operation. The Suffolk County FSA office is located in Riverhead and can be reached at (631) 727-5666.
- New York Farm Viability Institute a farmer-led non-profit that awards grant funds for applied research and outreach
 education projects that help farmers increase profits. Ideally, funded projects, when successful, would serve as replicable
 models for other farmers.
- New York State Sea Grant New York State Sea Grant supports nearly 50 research and outreach projects annually in technology and product development, fisheries, coastal environmental quality and processes, aquatic nuisance species and other areas of special interest.
- New York State Vegetable Growers Association a non-profit organization that serves commercial fresh market, storage, and processing vegetable growers. Promotes New York producers at the local, regional, and national levels.
- Northeast Organic Farming Association of New York (NOFA-NY) an organization of consumers, gardeners, and farmers
 promoting land stewardship and organic food production. NOFA-NY has been accredited by the USDA National Organic
 Program to certify organic farmers and processors in New York.
- Peconic Land Trust a non-profit organization dedicated to conserving Long Island's working farms and natural lands.
 Heavily-involved in farmland preservation programs.
- Suffolk County Division of Planning and the Environment the County's highly professional staff of planners, environmental analysts, and others are dedicated to protecting the broad, long-term vision of Suffolk County development.
 This division is integrally involved in Suffolk County's farmland and open space preservation programs.
- Suffolk County Food Policy Council created by the Suffolk County legislature in 2011 to promote the production, distribution, consumption and awareness of healthy, locally grown food.
- Suffolk County Soil and Water Conservation District the County district devoted to preserving and maintaining Suffolk's superior soil and water quality. Helps farmers control sediment erosion and develop irrigation and drainage strategies.
- Sustainable Long Island non-profit organization promoting economic development, environmental health, and social
 equity. Prominently involved in establishing farmers markets in high-need areas.
- USDA Economic Research Service Another comprehensive source relating to the economics and statistics of U.S.

Farmers' Markets, Farmstands and Vineyard Tasting Rooms

Suffolk County has actively worked to expand the number of local farmers' markets across Long Island. Farmers' markets are an excellent opportunity for both producers and consumers. They give consumers a convenient and affordable source of fresh, healthy food. For example, most of our farmers' markets vendors accept Supplemental Nutrition Assistance Program (SNAP) benefits and/or WIC coupons and are enrolled in the Senior Farmers' Market Nutrition Program (SFMNP). Farmers' markets help build the financial and social capital needed to sustain our communities and give customers the chance to meet our local growers.

For our producers, farmers' markets give growers and fishermen the opportunity to realize retail profits by selling directly to their consumers. Farmers' markets are frequently looking for new vendors, especially in value-added produce. Please reach out to the farmers' market manager individually if you are interested in setting up a booth. Click here for the most current listing of Suffolk County farmers' markets maintained by Cornell Cooperative Extension. The USDA Agricultural Marketing Service also maintains its own listing of farmers' markets.

Both the USDA Agricultural Marketing Service and NY State Agriculture & Markets offer grants and funding programs to establish new farmers' markets, particularly in low-income and under-served communities. Please visit their sites to find the latest information on available financing programs, such as New York's Fresh Connect. There are also a variety of non-profit organizations heavily involved in helping set-up and inventory farmers' markets including Sustainable Long Island, Local Harvest (organics), and the Farmers Market Coalition.

The Farmers Market Federation of New York can also serve as an excellent source of information, including information on signing up for their free wireless Electronic Benefits Transfer point-of-sale program, which allows markets to accept SNAP benefits.

Farmers who are interested in selling produce at a farmers' market are encouraged to read the New Farmer's Guide: Cultivating Success at Farmers Markets. This guide will help you choose the appropriate time and location to join a farmers' market.

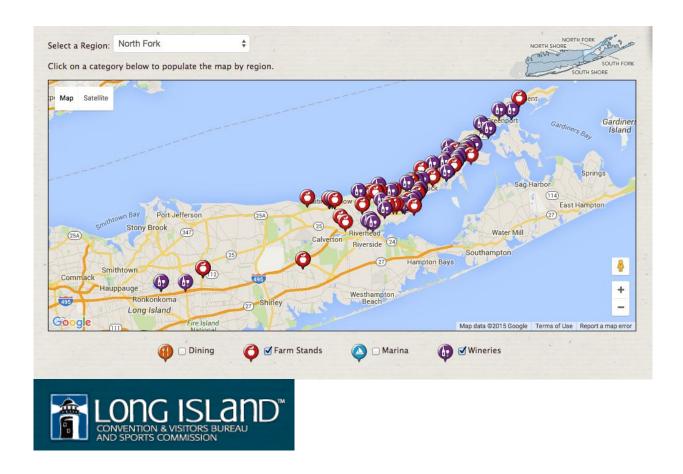
Suffolk County farmers supplement other agricultural and nutritional opportunities with well over one hundred local farm stands serving every pocket of Suffolk County. The Long Island Farm Bureau and The Peconic Land Trust each maintain lists of local Suffolk County farmstands. The Long Island Convention & Visitor's Bureau has also developed its own Epicurean-oriented website which lists farmstands, farmers markets, agricultural tourism options, vineyards and microbreweries, etc. It is highly recommended. Please contact these organizations to have your own farmstand operation added to their lists.

Community Supported Agriculture (CSA) is also becoming a growing segment of the Long Island agricultural industry. When you become a member of a CSA, you're purchasing a "share" of vegetables from a local Suffolk County farmer. CSA members pay for an entire season of produce upfront and this bulk payment enables farmers to plan for the entire growing season. Click here for a list of local Suffolk County CSAs.

The first Long Island vineyard was planted in 1973. Since that time, Suffolk County has become one of the most exciting wine producing regions in the country. Growing grapes and producing wine on Long Island gives our farmers access to one of the world's most affluent markets in New York City and the surrounding metropolitan area. Given its lucrative marketing opportunities, beautiful oceanic and rural vistas, fertile soils, and generous farming climate (particularly the availability of PDR land), Suffolk County should continue to expand its global viticultural influence. If you are interested in visiting a vineyard, you can find a map of Suffolk County vineyard tasting rooms here. The Long Island Conventions and Visitor's Bureau can help you plan a daytrip or weekend around dining, shopping, wine-tasting and agricultural activities.

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Appendix W. Local websites involved in marketing Riverhead's cultural tourism activities

These sites reflect a selected list of the local organizations promoting aspects of cultural tourism in Riverhead

The Town of Riverhead - http://www.townofriverheadny.gov -

East End Getaway - http://eastendgetaway.com

The Riverhead Business Improvement District: http://riverheadbid.com

East End Arts - http://www.eastendarts.org

The Riverhead Chamber of Commerce http://business.riverheadchamber.com

The following websites are not local but also include significant portions of the relevant information, including relevant cultural tourism information not found on any of of the above sites:

The Long Island Farm Bureau http://www.lifb.com

Long Island.com:

http://longisland.com/riverhead/ Tripadvisor: Tripadvisor.com

http://www.americantowns.com/ny/riverhead/

Appendix X:

A review of the literature on 'Gesamtkunstwerk'

The challenge is to create a Gesamtkunstwerk¹ ('total work of art') that achieves purity in its expression, while also managing to solve the site and logistic challenges. This dichotomy is captured by Charles Landry in his observation that "We experience cities emotionally, yet we talk about them technically." Landry, and writers such as Peter Kageyama, have written of the need to design urban experiences that return primacy to the aesthetic and the emotional experience.³

To achieve this balance, WaterFire's layout and site management must be designed to respect and promote the aesthetics of the art. Many of the core design principles articulated by Dieter Rams for best design practice⁴ can be re-written to provide useful perspectives for creative placemaking to achieving its best results — foreground aesthetic delight and spectacle; make the event empathically connected, buoyant, honest and open; use innovation and surprise; assure there is internal design consistency to the last detail; excellence in technical systems and delivery must be accomplished while making the entire behind-the-scenes production process invisible; the visitor experience and wayfinding must be lucidly transparent, un-restricted and intuitive without having to use signage, barriers, maps, or guides. Mihaly Csikszentmihalyi's work on optimal experience and flow also has great relevance.⁵ Victor and Edith Turner's exploration of liminal thresholds, ritual space, symbolic transformation, theatrical conversion and communitas further grounds this work.⁶

¹ Karl Friedrich Eusebius Trahndorff, Ästhetik oder Lehre von Weltanschauung und Kunst, 1827

² Charles Landry, *The Creative City*, 2000, 2008

³ Peter Kageyama, For the Love of Cities, 2011; Love Where You Live, 2015

⁴ Dieter Rams, *Weniger*, *aber besser*, 1994

⁵ Mihaly Csikszentmihalyi, *Flow: The Psychology of Optimal Experience*, 1990

⁶ Victor W. Turner, *From Ritual to Theatre: The Human Seriousness of Play*, 2001; Edith Turner, *Communitas: The Anthropology of Collective Joy*, 2011